

RESUME

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Career Objective: To become an acclaimed Academician and an accomplished Administrator.

Experience (from present to past) : **Around 24 years of Teaching and Administration.**

1. From 28th March 2010, working as **Senior Faculty Member** in the **University of Technology and Applied Sciences-Salalah, Salalah, Sultanate of Oman**. Worked as Head of HRM section for over 7 years. The job profile includes:
 - Designing Teaching content for the given outcomes and delivery.
 - Advising the allotted students in their academic progress.
 - Conducting periodical examinations and evaluating them and submitting results.
 - Discharging responsibilities as a Member/chairman of various committees for the development of institutional systems.
 - Student counselling.
 - **Reason for leaving: To take care of parents.**
2. From 1st October 2003 to 28 February 2010, for a period of 6 years and 4 months worked in different capacities as **Assistant Professor, Associate Professor** and as **Professor** in **Kottam Institute of Advanced Studies**, an affiliated college of Osmania University, Hyderabad, Andhra Pradesh, India. Right from inception, i.e.2003, acted as complete in-charge Director of the institute. The position involved both teaching and administration. The job profile included:
 - Teaching Master of Business Administration students
 - Administration of college in the capacity of Director, which included planning for class work, conducting class work, conducting University examinations. Administration of staff matters. Maintaining students' discipline and taking care of student- performance issues.

- As Secretary of the Governing Body of the college, organizing meetings and taking actions for implementation of the Governing Body recommendations.
 - Student counselling.
 - Guiding MBA (HR) students in their dissertations.
 - Maintaining correspondence with University, Governmental agencies, other Institutions and Parents community.
 - Regularly organizing Campus Placements for Master of Business Administration graduates.
- **Reason for leaving: To get foreign teaching experience.**
3. From 1st June 2001 31st August 2003, worked as **Assistant Professor** and **Head**, Dept.of Business Management at **Sai-Sudhir P.G.College**, affiliated to Osmania University, at Hyderabad. The position involved teaching MBA and M.Com students and department administration.
- Teaching Master of Business Administration students
 - In the capacity of Head of the Department of Business Administration planning and conducting class work, addressing/reporting staff and student matters. Maintaining students' discipline and taking care of student- performance issues.
 - Student counselling.
 - Guiding MBA (HR) students in their dissertations.
 - As Chief Superintendent of Examinations, conducting University examinations for various courses as per the guidelines and standards prescribed by the University.
 - Regularly organizing Campus Placements for Master of Business Administration graduates.
- **Reason for leaving: Family Relocation and opportunity to Head the Institution.**
4. Worked as **Lecturer** from 01.08.1998 31.05.2001 in Intel Degree College (P.G.Division) Anantapur, Andhra Pradesh.
- Teaching Masters and Bachelors students
 - Taking care of student and staff transportation facilities.
 - Assisting Director of the college in academic and administrative matters.
 - Student counselling.
- **Reason for leaving: Opportunity to work in professional Business Administration college.**

Qualifications:

- ◆ Awarded **Ph.D** in July 2007 in Business Management by Sri Krishnadevaraya University, Anantapur, A.P, India.
- ◆ **MBA** from Dr. B.R.Ambedkar Open University, Hyderabad, India in 1998 with '**Human Resource Management**' specialisation.
- ◆ **Bachelor of Laws (B.L)** in 1997 from Sri Krishnadevaraya University, Anantapur, Andhra Pradesh, India.
- ◆ **Bachelor of Commerce (B.Com)** in 1992 from Sri Krishnadevaraya University, Anantapur, Andhra Pradesh, India with Accounting and Income Tax optionals.
- ◆ Very thorough proficiency with MS office products. Able to manage office work with computers with high efficiency.

Professional desires:

- ◆ To visit institutions of high reputation all over the world to know their best practices in teaching and institution building.
- ◆ To emulate those practices to make my institution one among best institutions in the country.
- ◆ To build a vibrant environment in the institution wherein team spirit prevails and all the personnel work towards achieving the set goals of the institution.

Journal Publications:

- Published a research paper titled **IDENTIFICATION OF ISSUES FOR BETTER PERFORMANCE APPRAISAL** in *Review of Business and Technology Research*, ISSN 1941-9414, Vol. 1, No. 1, 2008, pp. 1-6.
- Published a research paper titled - **A Study on Identification of Contextual Key Factors in Performance Appraisal in public Sector Enterprises in India** in International Journal of Research in Computer Application and Management, **ISSN 2231-1009, VOLUME NO. 2 (2012), ISSUE NO. 1 (JANUARY)**.

Conferences/Workshops/Seminars/Courses attended:

- National conference on **Global economic turbulence – Re-crafting HR Strategies** held at Sri Krishnadevaraya Institute of Management, SK University, Anantapur, Andhra Pradesh, during 30-31 January 2009.

- Foundation course on **Strategic Management** at **Indian Institute of Management, Bangalore, India** from 29th December 2008 to 3rd January 2009.
- International conference on “**Global issues in Business & Technology**” organised by National Institute of Financial Management, Faridabad, Haryana, India; **University of Maryland Eastern Shore, USA**, and **Modern Technology & Management Institute Inc., USA** during July 31 – August 1 2008.
- National Seminar on **Technical Manpower Planning in India-Issues and Concerns** conducted by NTMIS, Institute of Applied Manpower Research (IAMR), New Delhi and JNTU, Hyderabad, India during 5-7, September, 2004.
- **Workshop on Technology Management** organised jointly by UNIDO, ASCI, CII, APTDPC, Osmania University, and Govt. of A.P. during 10-11 October 2002 in Hyderabad.

Conference Papers presented:

- Presented a seminar paper titled **The Contextual Factors of Woman Entrepreneurship in the Sultanate of Oman** in the National conference on **Problems, Prospects and Opportunities of Women Entrepreneurship** organized by Department of Commerce, Manipur University, India on 21, 22 September 2012.
- Presented a conference paper titled **Is the Academic Performance of Women Better than their Counterparts? A Case Study from Sultanate of Oman**, with co-author, in the **Gender and Women's Studies in the Arab Region** organized by **American Sharjah University** at Sharjah on March 7-9 2012.
- Presented a conference paper - National conference on **Global economic turbulence – Re-crafting HR Strategies** held at Sri Krishnadevaraya Institute of Management, SK University, Anantapur, Andhra Pradesh, India.
- Presented a research paper titled **IDENTIFICATION OF ISSUES FOR BETTER PERFORMANCE APPRAISAL** in the International conference on “**Global issues in Business & Technology**” organised by National Institute of Financial Management, Faridabad, Haryana, India; **University of Maryland Eastern Shore, USA**, and **Modern Technology & Management Institute Inc., USA** during August, 2008.
- Presented paper titled **Impact of Globalisation on Contemporary Manpower Planning in India** in the National seminar on **Technical Manpower Planning in India- Issues and Concerns** conducted by NTMIS, Institute of Applied Manpower Research (IAMR), New Delhi and JNTU, Hyderabad, India.

Broad Areas taught at Masters level:

- Business Laws
- General Management Courses
- Human Resource Management courses

Other Information:

Nationality : Indian

Date of Birth & Age : 8-6-1971, 51 years

Others : Married. Wife is Post Graduate (M.A, M.Phil-English).

References Will be submitted later, if needed.

(K.RAGHU RAM)